

SMALL BUSINESS EXCHANGE

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Vol 36, Edition 1

Weekly Publication 

April 2, 2020

COVID-19

Message from our Leaders

Governor Gavin Newsom Announces Major Financial Relief Package: 90-Day Mortgage Payment Relief During COVID-19 Crisis

Governor Gavin Newsom announced that financial institutions will provide major financial relief for millions of Californians suffering financially as a result of the COVID-19 outbreak.

“Millions of California families will be able to take a sigh of relief,” said Governor Newsom. “These new financial protections will provide relief to California families and serve as a model for the rest of the nation. I thank each of the financial institutions that will provide this relief to millions of Californians who have been hurt financially from COVID-19.”

Governor Newsom secured support from Citigroup, JPMorgan Chase, U.S. Bank, and Wells Fargo and nearly 200 state-chartered banks, credit unions, and servicers to protect homeowners and consumers.

Under the Governor’s proposal, Californians who are struggling with the COVID-19 crisis may be eligible for the following relief upon contacting their financial institution:

90-Day Grace Period for Mortgage Payments

Financial institutions will offer, consistent with applicable guidelines, mortgage payment forbearances of up to 90 days to borrowers economically impacted by COVID-19. In addition, those institutions will:

- Provide borrowers a streamlined process to request a forbearance for COVID-19-related reasons, supported with available documentation;

■ Continued on page 2

Step Inside the Jobsite of the Future



Photo credit by <https://blogs.oracle.com>

[Article was originally posted on Autodesk Construction Cloud Blog. [constructionblog.autodesk.com](https://www.autodesk.com/blog/constructionblog)]

By Allison Scott,

The construction lifecycle has traditionally been anything but connected. If you’ve worked in the industry, you’re all too familiar with the impact of disconnected processes and data. Today, most construction sites are plagued by a lack of communication between the numerous teams involved on-site. Contractors and trade specialists often find themselves working with outdated data and plans that are riddled with errors and omissions. Data silos, disconnected teams, and poor visibility into real-time information negatively impacts project performance, leaving stakeholders pointing fingers instead of celebrating a job well done.

Construction is a highly collaborative process, but it’s also very fragmented. Poor data and disconnected information are leading to costly delays, rework, and waste. No wonder the

U.S. construction industry alone lost \$177 billion from poor data and communication in 2018, according to a report from FMI.

The time has come to rethink construction at every stage. This starts with building a foundation that connects teams, lifecycles, and projects; a new era of connected construction.

At Autodesk, we’re building a new model for the construction industry. With the launch of Autodesk Construction Cloud™, we’re delivering comprehensive, integrated technology that seamlessly connects the office, trailer, and the field. Beyond making construction more sustainable, safe, and profitable, we believe that a stronger digital foundation can better position companies to help solve major world issues, from meeting the world’s expanding infrastructure and housing demands to protecting the environment.

At the heart of connected construction is data. Connected data and digitization can help streamline workflows, improve the way teams work, and cultivate innovation so you can turn lagging indicators into leading indicators. And connected data is the backbone of Autodesk Construction Cloud™.

So, what do the new, connected construction sites of tomorrow look like? Let’s explore below.

Inside the Construction Lifecycle of Tomorrow

Autodesk Construction Cloud combines next generation technology, a robust network of professionals, and powerful insights to help businesses thrive. The software fosters collaboration and a seamless flow of information from design

and planning to build and operations, for millions of people and projects around the world.

This phase is about making the design more relatable to the rest of the stakeholders, and over time it gets more precise as the team begins to leverage and share project data like materials, size, scale, cost, and schedule to inform project decisions sooner. Integrated technology lets project teams collaborate on coordinated, shared designs – regardless of location, role in the project, or stage of the project.

With Autodesk Construction Cloud, the architect, engineers, contractor, and owner are all able to use powerful visualization tools, intelligent models, and embedded data to design and collaborate in real-time in the cloud. In turn, this improves communication and collaboration amongst the entire team, making it easier to arrive at agreed-upon design solutions sooner.

As design collaboration deepens, planning and preconstruction teams start to add valuable context like cost, schedule, and procurement. Using connected construction software, the team can leverage the design data and models to accurately create estimates and uncover potential problems before construction begins.

Preconstruction and construction operations teams require access to the same models, plans, estimates, and documents. Typically, this information is manually transferred into project management software, a time-consuming process that can result in missing files and data errors. Now using the na-

■ Continued on page 11

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COVID-19 | Message from our Leaders

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Continued from page 1

- Confirm approval of and terms of forbearance program; and
- Provide borrowers the opportunity to request additional relief, as practicable, upon continued showing of hardship due to COVID-19.

No Negative Credit Impacts Resulting from Relief

Financial institutions will not report derogatory tradelines (e.g., late payments) to credit reporting agencies, consistent with applicable guidelines, for borrowers taking advantage of COVID-19-related relief.

Moratorium on Initiating Foreclosure Sales or Evictions

For at least 60 days, financial institutions will not initiate foreclosure sales or evictions, consistent with applicable guidelines.

Relief from Fees and Charges

For at least 90 days, financial institutions will

waive or refund at least the following for customers who have requested assistance:

- Mortgage-related late fees; and
- Other fees, including early CD withdrawals (subject to applicable federal regulations).

SOURCE: www.gov.ca.gov

ABLE and COVID-19

LULAC Launches Website To Help The Latino Community Access Critical COVID-19 Information And Resources

The League of United Latin American Citizens (LULAC) is proud to announce the launch of the LULAC@Home website to provide critical information and resources during the COVID-19 pandemic. LULAC specifically created this tool for Latino communities across the country to remain connected and obtain relevant information with the click of a button. The webpage offers the Latino community up-to-the-minute and streamlined information that users can access from a computer, laptop, or mobile device, in English and Spanish. LULAC@Home is organized into the following sections:

- **I Need Help** - for those seeking information on financial assistance, unemployment benefits, and food banks
- **I Want to Help** - for those interested in making donations or volunteering
- **Health and Well-Being** - information on physical and mental health resources
- **Elder Care** - information on how to care for older adults
- **Children, Teens and Families** - information explaining COVID-19 to children with disabilities, parent and caregiver guides, anti-bias education, and distance learning
- **Virtual Events and Learning** - information on LULAC conference calls and virtual meetings for updates



- **Take Action** - information on advocacy efforts and how to get involved
- **What Partners Are Doing** - information on available resources regarding bilingual information access, internet access, phone service, employment, and hours of operation for some stores
- **News** - for the latest news on COVID-19 updates

LULAC President Domingo Garcia issued the following statement on the release of the LULAC@Home portal:

“We know that our community has a lot of questions during this unprecedented and difficult moment. That is why we created this website, to house the critical information that our Latino community can use in this time of crisis. LULAC is working diligently on helping address these needs. As a first step, we’ve created this central place where people can go to learn more about the resources available to them during the coronavirus pandemic.”

“For more than 90 years, LULAC Members across the country have been working together to meet

hard challenges with concrete solutions. LULAC continues to fight for equity in sick leave, unemployment compensation, compensation from the COVID-19 Rescue Bills in Congress, and ensuring that Latino and minority-owned businesses are supported. We are fighting to ensure that COVID-19 testing and treatment are 100% covered by our federal government for every individual. We are working to ensure that using health care services won’t make them a ‘public charge,’ and used against those applying for U.S. residency. No one can be safe if our most vulnerable are left without testing and treatment, or discriminated against for seeking help.

“We thank all of those who have supported LULAC throughout the years and have demonstrated faith and trust in our mission to build community and care for those most in need. That is what makes this all possible. Please follow CDC guidelines and visit this webpage for more information on how to take care of yourself and your loved ones during these uncertain times. We wish you and your family safety, health and well-being. Let’s look ahead knowing that together we will continue to build a better future.”

SOURCE: https://lulac.org/news/pr/LULAC_Launches_Website_To_Help_The_Latino_Community_Access_Critical_COVID-19_Information_And_Resources/

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Access to Capital & COVID-19

How to find capital to save your business during the COVID-19 pandemic

By **Anthony Price**,

Small businesses must act now to develop a plan to escape the grip of the deadly COVID-19 pandemic that is decimating lives and economies throughout the world.

The stakes are high: your survival. Governors across the country have ordered schools and nonessential businesses to close their doors and told people to shelter in place. Companies are rapidly jettisoning workers daily, leading to 3.28 million people applying for unemployment benefits during the third week of March, 2020.

To save the economy, Congress approved a \$2-trillion relief package, which includes \$370 billion in government-guaranteed bank loans that may be forgivable.

As the new normal of social distancing sets in, small businesses, the 30-million strong that employ 47% of the U.S. workforce, must find a way out.

Capital is the respirator to revive small businesses as they prepare for life after COVID-19.

Former U.S. Small Business Administration (SBA) Administrator Karen G. Mills recently said the coronavirus would have a worse economic impact than the 2008 financial crisis.

“Many small businesses will not survive more than a month,” she said.

Here are some recommendations to find capital.

Every small business that has been impacted by COVID-19 should apply for the SBA Economic Injury Disaster Assistance (EIDA) now. This

program can provide up to \$2 million to a business as a direct loan from the government to pay vendors, employees and other bills. Expect it to take at least a month to get approved and funded, due to the volume of applications.

Visit SBA.gov to learn about all your options, including the 7(a), 504 program and microloans.

HEDCO, a community development financial institution (CDFI) based in Hartford, is a mission-driven nonprofit committed to making access to affordable capital a reality for underserved businesses. Expect small community lenders to be overwhelmed with loan requests, so get your financial documents ready: three years of tax returns, current P & L and balance sheet, accounts receivable and payable aging report, debt schedule and a projected one-year cash flow.

Consider the Community Economic Development Fund (CEDF) and Community Investment Corp. (CIC), two community-based lenders in Connecticut. The state of Connecticut recently announced it will offer low-interest loans up to \$75,000 to small businesses.

Visit the state of Connecticut Department of Economic & Community Development website (<https://portal.ct.gov/DECD>) for the details.

Look everywhere for capital. GoFundMe is a donation-based crowdfunding platform where businesses can raise capital, usually small amounts under \$10,000. Reward-based crowdfunding on platforms such as Kickstarter and Indiegogo are other options. Make sure you plan out the details and allocate your time wisely.

■ **Continued on page 11**



California Sub-Bid Request Ad



Manson Construction Co.

1401 Marina Way South Ste. 330, Richmond, CA 94804

TEL: 510-232-6319 • FAX: 510-232-4528

REQUEST FOR CITY AND COUNTY OF SAN FRANCISCO QUALIFIED AND CERTIFIED

MICRO-LBEs (MBE/WBE/OBE) and CERTIFIED SMALL-LBEs (MBE/WBE/OBE)
SUBCONTRACTORS AND SUPPLIERS FOR:

MISSION BAY FERRY LANDING DREDGING AND SITE PREPARATION

Contract No. 2830

PROJECT BID DATE: APRIL 14, 2020 AT 2 P.M.

Quotes are requested for various items of work including but not limited to: Construction Traffic Control Services, Temp. Fencing, Water Trucks - Dust Control, Trucking and Hauling, Construction Equipment - Rental, Material Re-handling, Fuel Supply - Diesel, Hydro-graphic Surveying

Project Description: The Port of San Francisco (the "Port") announces an Invitation for Bids ("IFB") for construction on MISSION BAY FERRY LANDING DREDGING AND SITE PREPARATION of the Mission Bay Ferry Landing (Site) located southeast of the intersection at 16th Street and Terry A. Francois Boulevard in San Francisco, CA. The Work is to perform demolition and disposal of marine debris; dredging and ocean disposal of approximately 80% of the site dredge materials; dredging, rehandling and landfill disposal of approximately 20% of the site dredge materials; and import and placement of a Sand Cap on a portion of the Site. Contract documents can be found here: <https://sfport.com/node/14851>

Manson construction is willing to break out items of work into economically feasible units to encourage LBE participation. 100% payment and performance bonds are required but can be waived with prior approval for special cases. Manson will pay bond premium up to 1.5%.

This Contract has a labor agreement wherein Manson is signatory to the Operating Engineers Local Union No. 3 and the Inlandboatmen's Union of the Pacific. Current insurance and workers compensation coverage including USL&H (as required) and waiver of subrogation are required.

The following must be submitted with Quote by **COB 4/10/2020**: LBE subconsultants and subcontractors must be CMD certified by the bid due date and must be certified in the scopes of work/trade(s) listed on the bid documents (<https://sfgov.org/cmd>). Provide the LBE# and NAICS code with the Quote. Quotes must be valid for 120 days.

For scope clarifications, to view plans and specifications, or to submit quotes contact **James McGuire** at jmcguire@mansonconstruction.com or 904-821-0211.

An Equal Opportunity Employer



New York Sub-Bid Request Ad

SHEA- KIEWIT Constructors, AJV
BIDDING OPPORTUNITY NYS/MWBE

Certified with the following certifying authority:

Participation of Minority and Women -Owned Business Enterprises ("MWBE") and Equal Employment Opportunities ("EEO") pursuant to New York State Executive Law, Article 15-A and New York Code of Rules and Regulations, Title 5 (5 NYCRR) Parts 140-145 (Regulations of the Commissioner of Economic Development); Participation by Disadvantaged Business Enterprises ("DBE") in United States Environmental Protection Agency ("EPA") Programs pursuant to 40 Code of Federal Regulations (CFR) Part 33; Participation of Service-Disabled Veteran-Owned Business Enterprises ("SDVOB") in accordance with New York State Executive Law, Article 17-B and 9 NYCRR Part 252. DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically **MWBE and SDVOB firms certified/eligible as listed above**, to contact Shea-Kiewit Constructors, AJV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is in Brooklyn and Queens, New York. The Work consists of:

Construction of Shafts 17B-1 and 18B-1, CT3, Contract No. C547A

Owner: New York City Dept. of Environmental Protection

NYC DEP Bid Room, 59-17 Junction Blvd., 17th Floor, Flushing, NY 11373

REVISED BID DATE: April 14, 2020 at 11:30 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, ground freezing, deep foundation system(micro-piles), underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, traffic control, sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/services, ConEdison blockhouse, waterproofing, service utilities, grouting, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MWBE or SDVOB in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205 or certified by EPA** shown above to obtain current certification.

Shea-Kiewit Constructors, AJV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, Steven.Fiori@jfshea.com, to receive instructions on accessing the FTP Site.

Shea-Kiewit Constructors, AJV, (An EEO Employer)
(J.F. Shea Construction, Inc. - Kiewit Infrastructure Co.)

667 Brea Canyon Road, Suite 22
Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to: Mike Stolkin, mike.stolkin@jfshea.com



California Sub-Bid Request Ads

NBC Construction & Engineering Inc. as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

PROJECT TITLE:

Phillip & Sala Burton High School
Bleachers Re-Plank Project
SFUSD Project Number: 12216

BID DATE & TIME: 4/14/2020 @2:00PM

PROJECT LOCATION:

Phillip & Sala Burton High School
400 Mansell St., San Francisco, CA 94134

Owner: San Francisco Unified School District

NBC Construction & Engineering Inc.

850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at www.e-arc.com/ca/sanfrancisco/bryant. Click on the Order from PlanWell/Public Planroom "button" and search for project name and number. Or contact us.

Please Submit & Fax all proposals
to 800-622-9144

For more information,
Please call Mike Schalchi at (925)-322-7473



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprises (DBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway in Solano County, in and near Fairfield.

<https://cucp.dot.ca.gov/cucp/>

Subcontractors and Suppliers
for the following project:

I-80/I-680/Route 12 Interchange Package 2A
Contract No. 04-0A53CM

Construction Manager/General Contractor (CM/GC)
Owner: Caltrans

Quotes Due: April 3, 2020 by 12:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: Aggregates, AC Milling & Paving, AC Dike, Bridge Bearings, Bridge Demolition, Concrete Barriers, Concrete - Minor, Concrete - Structural, Concrete Supply, Concrete Reinforcing, Concrete Pumping, Concrete Washouts, Concrete - Precast, Crash Cushions, Deck Grinding, Demo, Electrical, Erosion Control, Falsework, Fencing, Formliners, Geotextiles, Guardrail System (MBGR), Industrial Hygienist, Joint Sealant, K-rail, Landscaping, Lime Treatment, Metals, MSE Walls, Pavement Markings, Piling, Piping, Potholing, Prestressing Concrete, Sawcutting, SWPPP, Shoring, Signage, Survey, Traffic Control, Trucking & Hauling, Water & Sweeper Truck, Welding, Wick Drains.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes
are due March 27, 2020 at 5 PM.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

CA Lic. 433176
DIR #: 1000001147

An Equal Opportunity Employer

Pioneer Contractors, Inc.

Is seeking qualified DVBE, LBE's subcontractors for

Project:

Mission High School Re-Roofing & Waterproofing Phase One

Address:

3750 18th Street, San Francisco, California 94114

Project Description: Removal of existing built-up roofing and asphalt shingles; removal of broken clay roof tiles and repair of wall cracks and spalling. New work involves thermoplastic polyolefin (TPO) roofing, asphalt fiberglass composite shingles, clay roof tiles, pedestrian traffic coatings, sheet metal flashing and trim, sealants, roof insulation, aluminum access ladders, skylights, elastomeric wall coatings, bird netting. Some hazardous materials abatement is also involved.

Bid Due Date: April 9th, 2020

Plans are available for review at our office;

Pioneer Contractors, Inc.

1485 Armstrong Avenue San Francisco CA 94124

For further information Contact:

Arturo Alicante, 415-671-1070

Arta@pioneercontractors.com

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Phone: (805) 642-0121 • Fax: (805) 650-9015

Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Agency: CITY OF SANTA CLARITA

HSIPL-5450(093) Signal Modification On Soledad Canyon Road At 5 Intersections
ENG-19-20-C3019

Location: Santa Clarita, CA

BID DATE: April 30, 2020

Scope of work/Trades:

Traffic Control, Concrete Ramps, Sidewalks, Curbs and Gutters, AC Paving, Striping and Signage

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jason Martin

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Place HMA and Roadway Excavation

Hwy 84 Yolo County near West Sacramento

Caltrans #03-2H4604

BID DATE: April 9, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Signal Systems, Portable Flashing Beacons, Portable Changeable Message Sign, Automate Flagger Assistance Devices, SWPPP, Storm Water Annual Report, Sweeping, Date Core, Tack Coat, Cold Plane AC, Pavement Marker, Striping, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Cold Plane AC Pavement and Overlay with RHMA-G

Hwy 87/880 Separation to Route N87-N101/101

Connector Separation - San Jose

Caltrans #04-3Q4404

BID DATE: April 7, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control, Sweeping, Intelligent Compaction, Data Core and QC Testing, Tack Coat, Cold Plane AC, Pavement Marker, Striping & Marking, Modifying Traffic Monitoring Stations, and Construction Materials.

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138

Phone (408) 574-1400 • Fax (408) 365-9548

Contact: Patrick McDonald

Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE, MBE, WBE, DBE
SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:

2017 Storm Damage Repair, Phase 3 -
Project Numbers 118077 & 118079

Owner: Contra Costa Water District
Engineers' Estimate: \$554,000

BID DATE: April 28, 2020 @ 10:00 AM

Items of work include but are not limited to:
Traffic Control, Electrical, Erosion Control,
Water Trucks, Sweeper Trucks, Prepare WPCP,
Construction Staking and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: QUINN HANCE
 Website: www.desilvagates.com
 An Equal Opportunity/
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

PLEASANT HILL ROAD IMPROVEMENT PROJECT (GREGORY LANE TO TAYLOR BOULEVARD)

Project No. 01-20,
 Federal Project No. STPL-5375(034)
 Disadvantaged Business Enterprise Goal Assigned is 8%

OWNER:
 CITY OF PLEASANT HILL
 100 Gregory Lane, Pleasant Hill, CA 94523
REVISED BID DATE: April 8, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, MISCELLANEOUS IRON AND STEEL FRAME COVER AND GRATE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.ci.pleasant-hill.ca.us/363/Projects-Under-Bid

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: JIM YACKLEY
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ELK GROVE-FLORIN ROAD BRIDGE AND WIDENING PROJECT

Contract No. 4417,
 Federal Aid Project No. BRLS 5924(142)
 Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:
 COUNTY OF SACRAMENTO
 9660 Ecology Lane, Sacramento, CA 95827
REVISED BID DATE: APRIL 23, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, BRIDGE REMOVAL, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.sacountybids.net/

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: QUINN HANCE
 Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

STOCKTON METROPOLITAN AIRPORT REHABILITATE TAXIWAY D PHASE 2 MILL AND OVERLAY PROJECT

Bid No. 2020-AIP-42B,
 RS&H No. 226-0004-033
 Disadvantaged Business Enterprise Goal Assigned is 1.5%

OWNER:
 COUNTY OF SAN JOAQUIN
 DEPARTMENT OF AVIATION
 5000 South Airport Way, Room 202,
 Stockton, CA 95206
REVISED BID DATE: APRIL 22, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, EROSION CONTROL, PAVEMENT MILLING, STRIPING, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.e-arc.com/ca/stockton

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: VICTOR LE
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS RTE 87 - IN SANTA CLARA COUNTY IN SAN JOSE FROM ROUTE 87/880 SEPARATION TO ROUTE N87-N101/ 101 CONNECTOR SEPARATION

CONTRACT NO. 04-3Q4404
 FEDERAL AID PROJECT NO. ACNH-P087(033)
 Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER:
 STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816
BID DATE: APRIL 7TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CONSTRUCTION AREA SIGN, ELECTRICAL, LEAD COMPLIANCE PLAN, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRAFFIC CONTROL SYSTEM, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
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Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 84 - CONSTRUCTION ON
STATE HIGHWAY IN YOLO COUNTY NEAR
WEST SACRAMENTO FROM 3.7 MILES NORTH
OF CLARKSBURG ROAD TO 4.0 MILES NORTH
OF BABEL SLOUGH ROAD,
Contract No. 03-2H4604,
Federal Aid Project No. ACNH-P084(052)E
Disadvantaged Business Enterprise Goal
Assigned is 9%**

OWNER:

**STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: APRIL 9, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS,
EMULSION SUPPLIER, LEAD COMPLIANCE
PLAN, STRIPING, TEMPORARY EROSION CONTROL,
TESTING, TRAFFIC CONTROL SYSTEMS,
TRUCKING, WATER TRUCKS, STREET SWEEPING,
HOT MIX ASPHALT (TYPE A) MATERIAL,
RUBBERIZED HMA (OPEN GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**STREET RESURFACING 2020 PROJECT,
CIP NO. 4296
Federal Project No. STPL-5314 (011)
Disadvantaged Business Enterprise Goal
Assigned is 23%
OWNER: CITY OF MILPITAS,
455 East Calaveras Blvd., Milpitas, CA 95035
BID DATE: APRIL 17TH, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CONSTRUCTION AREA SIGNS,
CRACK SEALING, MINOR CONCRETE, PAVEMENT
MILLING, SLURRY SEAL, SWPPP/WATER
POLLUTION CONTROL PLAN PREPARATION,
TRAFFIC CONTROL SYSTEMS, WATER TRUCKS,
STREET SWEEPING, HOT MIX ASPHALT (TYPE
A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from Prints Charles Reprographics (408)240-3330, www.printscharlesrepro.com, or incoming@printscharlesrepro.com.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Svala Construction, Inc.

We are requesting bid quotations from all subcontractors and suppliers and DVBE Subcontractors/Suppliers for the following

**SFUSD; Balboa HS - CTE Cast Academy
1000 Cayuga Ave, San Francisco, CA 94112
Bid Date: April 7, 2020 @ 2:00 pm**

Please fax or e-mail us your Bid proposal at least 2 hours prior to the Bid Opening. Please note: all Subs above \$150,000 might required bonds.

**Svala Construction, Inc.
139 Mendosa Ave, San Francisco, CA 94116
Estimator: Alex Svidler
Phone: 415-850-1308; Fax: 415-901-0466
e-mail: svalainc@gmail.com**

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DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
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DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**ANNUAL STREET OVERLAY /
REHABILITATION 2018-20
Project No. 2019.0050, Bid No. 19-20.005
Local Business Enterprise Goal Assigned is 25%
OWNER: CITY OF SAN LEANDRO
835 East 14th Street, 2nd Floor,
San Leandro, CA 94577**

BID DATE: APRIL 30, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, COLD PLANE, CONSTRUCTION
AREA SIGNS, ELECTRICAL, FOAM AC RECYCLING,
IRRIGATION, LANDSCAPING, MINOR
CONCRETE, PAVEMENT MILLING, PIPELINE
VIDEO INSPECTION, ROADSIDE SIGNS, SHORING,
STRIPING, SURVEY/STAKING, TESTING,
TREE REMOVAL/TRIMMING, UNDERGROUND,
TRUCKING, WATER TRUCKS, STREET SWEEPING,
HOT MIX ASPHALT (TYPE A) MATERIAL,
PERMEABLE MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids/default.asp>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99 -
CONSTRUCTION ON STATE HIGHWAY I
N SUTTER COUNTY IN AND NEAR YUBA CITY
FROM 0.1 MILE NORTH OF SMITH ROAD
TO ROUTE 20
Contract No. 03-1G7004, Disabled Veteran
Business Enterprise Goal Assigned is 3%
OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: APRIL 16, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, COLD PLANE, CONSTRUCTION AREA
SIGNS, ELECTRICAL, LEAD COMPLIANCE
PLAN, STRIPING, SWPPP/WATER POLLUTION
CONTROL PLAN PREPARATION, TEMPORARY
EROSION CONTROL, TRAFFIC CONTROL
SYSTEMS, TRUCKING, WATER TRUCKS, STREET
SWEEPING, SHOULDER BACKING, HOT MIX
ASPHALT (TYPE A) MATERIAL, RUBBERIZED
HMA (OPEN GRADE) MATERIAL, RUBBERIZED
HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

You can view more ads at
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bid_requests.cfm](http://www.sbeinc.com/advertising/sub_bid_requests.cfm)

Business Toolkit

The Small Business Owner's Guide to the CARES Act

The programs and initiatives in the Coronavirus Aid, Relief, and Economic Security (CARES) Act that was just passed by Congress are intended to assist business owners with whatever needs they have right now. When implemented, there will be many new resources available for small businesses, as well as certain non-profits and other employers. This guide provides information about the major programs and initiatives that will soon be available from the Small Business Administration (SBA) to address these needs, as well as some additional tax provisions that are outside the scope of SBA.

To keep up to date on when these programs become available, please stay in contact with your local Small Business Administration (SBA) District Office, which you can

locate here - <https://www.sba.gov/local-assistance/find/?type=SBA%20District%20Office&pageNumber=1>

Struggling to get started? The following questions might help point you in the right direction. Do you need:

- Capital to cover the cost of retaining employees? Then the Paycheck Protection Program might be right for you.
- A quick infusion of a smaller amount of cash to cover you right now? You might want to look into an Emergency Economic Injury Grant.
- To ease your fears about keeping up with payments on your current or potential SBA

loan? The Small Business Debt Relief Program could help.

- Just some quality, free counseling to help you navigate this uncertain economic time? The resource partners might be your best bet.

Payment Protection Program (PPP) Loans

The program would provide cash-flow assistance through 100 percent federally guaranteed loans to employers who maintain their payroll during this emergency. If employers maintain their payroll, the loans would be forgiven, which would help workers remain employed, as well as help affected small businesses and our economy to snap-back quicker after the crisis. PPP has a host of attractive features, such as forgiveness of up

to 8 weeks of payroll based on employee retention and salary levels, no SBA fees and at least six months of deferral with maximum deferrals of up to a year. Small businesses and other eligible entities will be able to apply if they were harmed by COVID-19 between February 15, 2020 and June 30, 2020. This program is would be retroactive to February 15, 2020, in order to help bring workers who may have already been laid off back onto payrolls. Loans are available through June 30, 2020.

Visit link for the full article:

<http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=3513&pageID=25>

4 Tips to Manage Sales During the Coronavirus Outbreak

[Article was originally posted on www.smallbiztrends.com]

One of the biggest business news stories in the world right now is the coronavirus pandemic, and it's affecting all kinds of industries from travel to industry events to global supply chains. The stock market has entered a new wave of volatility, prominent business networking events have been canceled or postponed, cross-border travel restrictions are complicating or canceling people's international travel plans, and the entire country of Italy has shut down because of coronavirus.

In times of crisis, when the news is full of shocking and ominous headlines, it's important to keep calm and remember that there are still a lot of things that we can control and a lot of ways that we can make a difference. Just like we are all learning how to deal with the virus in everyday life by taking additional precautions like frequent handwashing, disinfecting frequently touched surfaces (like phones, keyboards and doorknobs), and being vigilant about properly covering coughs or sneezes, there are several strategies that sales teams should employ now to cope with the business impact of coronavirus.

Maintaining Sales During the Coronavirus Outbreak

Here are a few key strategies that sales teams should use now to make sure you keep your sales pipelines functioning properly.

1. "Stock Up" on New Business Leads Now

Just like stocking up on supplies that you think your house may need in case of a quarantine, you also need to "stock up" on sales prospects. You should be doing that now rather than later. Devote extra time, effort and resources to prospecting and lead generation, right now, even if you're currently busy. Even if you're not in an industry that has been directly impacted by coronavirus so far, there is the possibility that this outbreak could lead to wider and more severe economic impacts. Your business will be well-served by having a deeper pool of prospective



clients to work with over the long term. Even if the coronavirus turns out to be a short-term panic, or if it's worse than expected and the U.S. economy goes into a recession, it's never a bad idea to invest in a well-stocked pipeline of sales prospects.

2. Reengineer your Solutions to Help with Coronavirus Concerns

Depending on what types of B2B solutions you sell, your prospects might already be having significant pain points and concerns about the coronavirus. Spend some time re-thinking and changing the angle on what are the key benefits of your products and services in a way that is relevant to coronavirus concerns. Is there a relevant sales pitch that you can make about how your B2B solutions can help your clients adapt to coronavirus and key benefits to help them get through the crisis?

For example, many companies are already announcing an aggressive shift toward remote working and encouraging people to work from home. If you sell cloud colocation solutions, refocus your marketing efforts to sell remote access to companies who can keep their offices functioning by having employees work from home.

Lots of other companies are having to cancel travel plans as big industry conferences and trade shows are getting postponed or canceled. If you sell a virtual event platform or collaboration software, this could be a great chance to show your prospects the value of being able to have their most important business conversations online, even if real-life meetings are currently not possible.

The same selling points for your product that already were relevant before the coronavirus might still work, but you might need to slightly adjust your sales pitch to frame your solutions for people's most urgent concerns. Your prospects might be dealing with several coronavirus pain points, such as...

- Worried about possible coronavirus-related disruptions to their business
- Adapting to new travel restrictions or coronavirus-related shutdowns in their supply chain
- Figuring out how to collaborate with remote workers in new ways
- Enhancing their cloud security or business insurance to cope with emerging potential threats

Do any of these pain points sound familiar to you, based on your clients and industry? If so, adapt these angles into your sales pitch. These are all possible angles to show how your solutions can help – during times of coronavirus and once life goes back to normal.

3. Get Creative with Sales Presentations

Coronavirus is forcing lots of businesses to cut back on travel and in-person meetings. That means web-based presentations are more important than ever. Start repackaging your sales pitch into a full-blown virtual presentation. Be prepared to do more of your pitch over the web instead of on-site meetings.

This might require a change in your sales process. Perhaps you are used to doing an initial discovery-type phone call as stage one of your sales cycle, and then your next call would be an on-site meeting. On-site meetings may not be an option, as your potential new client may be working exclusively from home, or just not meeting face to face with anyone until the crisis settles down.

Be ready to get creative and keep your sales advancing by doing things that you never thought possible. Such as...

- Taking your client on a virtual factory floor tour (using FaceTime or mobile conferencing apps)
- Doing an in-depth product demo that includes your technical team who typically don't get involved until later in the sale
- Sending your client a YouTube video of your product or solution in action, and then talking through it via web conference while watching the video together

Think creatively. Use various collaboration tools. And look for communication apps to talk with your clients. Don't worry if you can't be there in real life.

■ Continued on page 11



Public Policy & COVID-19

What a cost-analysis shows of going back to work during the coronavirus pandemic vs. California's stay-at-home policy

[Article was originally posted on www.calmatters.org]

By Joe Nation, Special to CalMatters,

First with a tweet, then a news conference and interviews, President Donald Trump showed that he is considering trading American lives in the coronavirus pandemic for a healthier economy: “We can’t have the cure be worse than the problem.”

The pushback to Trump’s statements was swift, with New York Gov. Andrew Cuomo saying that if the public must choose between public health and the economy, Americans will choose the former. Others, including Trump economic advisor Larry Kudlow rushed to Trump’s defense, arguing that “the economic cost to individuals is just too great.”

Is the economic cost too great? Or are policies like Gov. Gavin Newsom’s “stay at home” order — similar to shelter-in-place — worth the economic cost because they provide more net benefits, in particular, in lives saved?

Calculating the costs and benefits of health policies can be complex. Aggressive policies like stay-at-home will save more lives, but they also

cost more. Voluntary social distancing costs far less but also saves fewer lives.

Whether readers like it or not, policymakers routinely and appropriately assign a value to human life. The U.S. EPA, for example, assumes the Value of a Statistical Life is \$9.5 million. So a policy that saves 1,000 lives provides an economic benefit of \$950 million.

What is the economic value in California of stay-at-home policy compared with social distancing? According to CovidActNow.org, with social distancing alone, California would suffer 596,000 deaths. In contrast, the number of California deaths with a stay-at-home policy is estimated at 11,000, a reduction of 585,000. Based on a \$9.5 million Value of Statistical Life, the benefit in lives saved reaches \$5.6 trillion.

Some readers might argue for a lower Value of Statistical Life, since most deaths are elderly (for the record, I disagree) and a reduction in the expected death rate. Reducing the Value of Statistical Life by 50% (to \$4.8 million) and the expected death rate by 50% (to 1.1%), reduces the benefit in lives saved to \$1.3 trillion. Bottom

line: California’s economic benefits from stay-at-home range from \$1.3 trillion to \$5.6 trillion.

Now let’s estimate the cost of California’s stay-at-home policy to calculate net benefits, i.e., benefits minus costs. The president and CEO of the Federal Reserve Bank of St. Louis expects a 50% loss in 2nd quarter GDP, \$414 billion in California. (FYI, the largest quarterly GDP decrease in the Great Recession was 5%.) Let’s also assume that California will pay its population share of the federal coronavirus stimulus bill (\$244 billion), and the state (including private contributions) will pay additional unemployment benefits up to a maximum \$30 billion (based on a 2nd quarter unemployment rate of 30%), bringing total costs to \$688 billion.

What if the costs are even higher? Let’s assume further that the state’s GDP remains 25% below normal in the third quarter and 10% in the fourth quarter, that California is responsible for its share of a second \$2 trillion federal stimulus, and that unemployment is 15% and 6% in the third and fourth quarters, respectively. In this scenario, costs to the state increase to \$1.2 trillion. Bottom line: California’s costs from its stay-at-home policy range from \$688 billion to \$1.2 trillion.

Stay-at-home provides minimum net benefits to the state of \$77 billion under the most conservative assumptions, i.e., the lowest estimated benefits and highest estimated costs. In short, even in this unlikely scenario, the “cure,” a stay-at-home policy, results in an economic benefit. Under best-estimate assumptions, the net economic benefit climbs to \$4.9 trillion, an amount equal to nearly 18 months of economic output for the entire state.

National and state leaders who claim to be putting the economy first are in fact putting it last. Saving lives also saves the economy.

The sooner other elected officials recognize that the cure is not worse than the problem and follow the lead of California and 25 other states with stay-at-home policies, the greater the economic benefit, the higher the number of lives saved and the faster the economy will return to normal.

SOURCE: <https://calmatters.org/commentary/what-a-cost-analysis-shows-of-going-back-to-work-during-the-coronavirus-pandemic-vs-californias-stay-at-home-policy/>

Governor Newsom Grants Additional Relief for Business Taxpayers

In accordance with the Executive Order issued by Governor Newsom last night to expand tax relief for small business taxpayers, the California Department of Tax and Fee Administration (CDTFA) announced today that all small businesses will have an additional three months to file returns and pay taxes administered by the department. Additionally, all businesses will have an extra 60 days to file claims for refund from CDTFA or to appeal a CDTFA decision to the Office of Tax Appeals.

CDTFA is providing a three-month extension for a tax return or tax payment to any businesses filing a return for less than \$1 million in tax. For the approximate 99.5% of business taxpayers below the \$1 million threshold for their current California sales and use tax obligation, returns for the 1st Quarter 2020 will now be due on July 31, 2020. The same provisions apply to the other tax and fee programs administered by CDTFA. Qualifying taxpayers are not required to file a request for extension or request relief from penalty or interest. This automatic extension will remain in effect through the reporting of taxes and fees due on or before July 31, 2020.

“This expands on the relief previously granted to small businesses, giving them an extra 90 days to file and pay any business taxes and fees administered by CDTFA without incurring any penalties or interest,” said Director Nick Maduros. “By



including the \$1 million threshold, we’re able to offer much-needed relief to small businesses across the state while still maintaining the integrity of our local finance system. Approximately 55% of the sales and use tax collected goes back to our cities and counties, which count on this revenue to provide essential public services.”

In addition to the three-month extension of time to file and pay taxes, the Executive Order issued by Governor Newsom last night also provides business taxpayers with additional time to file claims for refund and appeals to the Office of Tax Appeals. Taxpayers looking to make refund claims with CDTFA during this period will have

an additional 60 days to file. Similarly, taxpayers seeking an appeal of a CDTFA tax determination to the Office of Tax Appeals will have 60 additional days to file the appropriate request.

Additional information on the relief offered can be found at www.cdtfa.ca.gov/services/covid19.htm. Taxpayers who need additional help or have questions are encouraged to contact CDTFA by:

- Visiting the CDTFA website to find answers on specific topics;
- Phoning the Customer Support Center at 1-800-400-7115 (Monday through Friday, 8:00 a.m. to 5:00 p.m. Pacific Daylight Time, except state holidays);

- Calling or emailing a local CDTFA office;
- Emailing or chatting with the CDTFA regarding their general, non-confidential tax questions;
- Following CDTFA on Facebook, Twitter, LinkedIn, and Instagram for the latest information;
- Watching "How To Videos" and other online instructional resources; or
- Writing a letter by mail.

To find the latest information on CDTFA’s COVID-19 efforts, visit www.cdtfa.ca.gov/services/covid19.htm. For information about California’s COVID-19 efforts, visit covid19.ca.gov.

About:

The California Department of Tax and Fee Administration (CDTFA) administers California’s sales and use, fuel, tobacco, alcohol, and cannabis taxes, as well as a variety of other taxes and fees that fund specific state programs. CDTFA-administered programs account for more than \$70 billion annually which in turn supports local essential services such as transportation, public safety and health, libraries, schools, social services, and natural resource management programs through the distribution of tax dollars going directly to local communities.

PUBLIC LEGAL NOTICES

Outreach April 2020

Board of Supervisors Public Access and Remote Participation

In accordance with Governor Newsom's statewide order for all residents to "Stay at Home," the Office of the Clerk of the Board of Supervisors will begin to provide services remotely Monday through Friday 8:00 a.m. - 5:00 p.m. Employees will be checking their emails and voicemails frequently to answer your questions. Members of the public are highly encouraged to utilize the many resources provided by the Office of the Clerk of the Board to access information, remain updated, and participate remotely. For information on how to participate in the legislative process remotely, including providing public comment, please visit www.sfbos.org.

Your answers matter. Your immigration status does not. The 2020 Census is for everyone—even if you're not a citizen. The government cannot legally share your answers with any person or agency. And, there is no question about your citizenship status.

When you do the Census, you help everyone, especially immigrant communities, get the social services they need and deserve.

Count yourself in before May. Visit my2020census.gov or call 844-330-2020 to get started.

Find a Census Help Center that speaks your language at sfcounts.org.

The San Francisco Police Department offers qualified applicants the opportunity to make a positive difference in our citizens' daily lives and to keep our community safe. We encourage you to apply today to see how you can become one of San Francisco's Finest. To learn more, call 415-837-7270 or visit sanfranciscopolice.org/careers.

"GET THE SALARY AND BENEFITS YOU DESERVE. Learn to identify your value, how to conduct objective market research and develop persuasive strategies with the AAUW Work Smart Salary Negotiation Workshop designed for women presented by the FRIENDS of the Commission on the Status of Women, in partnership with the Commission/Department on the Status of Women. Take the FREE and self-paced e-course at friendscosw.org/online or register for an in-person workshop at friendscosw.org/equalpay. For more information, call 415-779-6636."

SFO Rental Car Companies Need Suppliers & Service Providers

Come to SFO as we join dozens of airports across the country in connecting rental car companies and small businesses on Tuesday, April 28, 2020, from 9:30 am - 12:00 pm. Learn how the Airport Concession Disadvantaged Business Enterprise (ACDBE) program can help you do business with airport rental car companies. <https://www.surveymonkey.com/r/SFORCCSupplierOutreach>

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane AC pavement and overlay with rubberized hot mix asphalt Hwy 4 Antioch/Brentwood Caltrans #04-4Q1604

BID DATE: April 16, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control, Sweeping, Noise Monitoring, Tack Coat, Cold Plane AC, Pavement Marker, Striping, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Modify signal and lighting system, place RHMA and roadway excavation Hwy 12/160 Rio Vista Caltrans #03-2H6404

BID DATE: April 29, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Type III Barricade, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Alternative Temporary Crash Cushions, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Report, Sweeping, Treated Wood Waste, Temporary Fencing, Clearing & Grubbing, Imported Borrow, Geosynthetic Reinforcing Fabric, Piezometer, Bonded Fiber Matrix, Compost, Geosynthetic Filter Fabric, AC Dike, Tack Coat, Cold Plane AC, Concrete Pipe, Prefabricated Vertical Drain (Wick Drains), Steel Pipe, Abandon Culvert, Minor Concrete, Delineator, Pavement Marker, Milepost Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Traffic Count Station, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Terry Zahner

REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:

• **Pavement Restoration at Ruus Elementary School Bid No. 20.129 -**

BID DATE: April 29, 2020 @ 2:00 PM

• **Pavement Restoration at Southgate Elementary School Bid No. 20.131**

BID DATE: April 29, 2020 @ 2:30 PM

• **Pavement Restoration at Longwood Elementary School Bid No. 20.128**

BID DATE: April 30, 2020 @ 1:00 PM

• **Pavement Restoration at Bret Harte Middle School Bid No. 20.132**

BID DATE: April 30, 2020 @ 1:30 PM

• **Pavement Restoration at Hayward High School Bid No. 20.134**

BID DATE: April 30, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Survey, Lime Treat, Cold Mill, Misc. Concrete, Slurry Seal, Striping, Markings, Signs, Parking Bumpers and Construction Materials

Terry Zahner (510-809-3479 tzahner@ocjones.com) and Jason Martin (510-809-3432 jmartin@ocjones.com) are the estimators on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to San Francisco HRC certified LBE & NPE firms, for the construction of:

SOUTHEAST WATER POLLUTION CONTROL PLANT POWER FEED AND PRIMARY SWITCHGEAR UPGRADES, WW-662R
Engineer's Estimate: \$29,000,000 - \$34,000,000

Bid Date & Time: April 16 at 2:00 P.M.

Project Location: San Francisco, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project: General Engineering, General Building, Insulation / Acoustical, Concrete, Drywall, Electrical, Earthwork & Paving, Glazing, HVAC, Landscaping, Painting & Decorating, Plumbing, Roofing, Solar, Reinforcing Steel, Structural Steel, Concrete / Related Services, Doors, Gates, & Activating Devices, Waterproofing.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA
Ken Leef, Project Procurement Manager
bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

The City has a surety bond program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the San Francisco Public Utilities Commission. For further information contact: Jennifer Elmore at (415) 217-6578.

The SFPUC has adopted a Project Labor Agreement (PLA) which will apply to this Project. All contractors must sign a letter of assent, binding the contractor to the terms of the PLA.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068



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and Suppliers



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vendors, and suppliers
Contact us at **800-800-8534** or **sbe@sbeinc.com**

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390300-00

Fictitious Business Name(s):
Appliance Repair Tech
Address
1559 Sloat Blvd., B #333, San Francisco, CA 94132
Full Name of Registrant #1
Anton Badmaev
Address of Registrant #1
655 Lake Merced Blvd., #105, Daly City, CA 94015

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Anton Badmaev**

This statement was filed with the County Clerk of San Francisco County on **03-13-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03/13/2020

03/19/20 + 03/26/20 + 04/02/20 + 04/09/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390152-00

Fictitious Business Name(s):
Curated.com
Address
638 4th Street, San Francisco, CA 94107
Full Name of Registrant #1
DEAL.COM, INC. (DE)
Address of Registrant #1
638 4th Street, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-7-2020**

Signed: **Peter Ombres, COO**

This statement was filed with the County Clerk of San Francisco County on **03-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/04/2020

03/19/20 + 03/26/20 + 04/02/20 + 04/09/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390291-00

Fictitious Business Name(s):
Delta Construction Consulting
Address
275 5th Street, San Francisco, CA 94103
Full Name of Registrant #1
Delta Computer Solutions, Inc. (CA)
Address of Registrant #1
275 5th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-12-2020**

Signed: **Steve Ike**

This statement was filed with the County Clerk of San Francisco County on **03-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03/12/2020

03/19/20 + 03/26/20 + 04/02/20 + 04/09/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390122-00

Fictitious Business Name(s):
Laurent Fourgo Productions
Address
2 Fallon Place, Unit #48, San Francisco, CA 94133
Full Name of Registrant #1
Laurent Fourgo
Address of Registrant #1
2 Fallon Place, Unit #48, San Francisco, CA 94133

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-03-2020**

Signed: **Laurent Fourgo**

This statement was filed with the County Clerk of San Francisco County on **03-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
03/03/2020

03/12/20 + 03/19/20 + 03/26/20 + 04/02/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390319-00

Fictitious Business Name(s):
Malder Lighting
Address
888 Avenue H, San Francisco, CA 94130
Full Name of Registrant #1
Noal Elkins
Address of Registrant #1
128 Dartmouth Rd., #4, San Mateo, CA 94402

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2020**

Signed: **Noal Elkins**

This statement was filed with the County Clerk of San Francisco County on **03-20-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03/20/2020

04/02/20 + 04/09/20 + 04/16/20 + 04/23/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390262-00

Fictitious Business Name(s):
Original Inhabitant
Address
218 Bepler Street, San Francisco, CA 94112
Full Name of Registrant #1
Wilfredo Navarez
Address of Registrant #1
3250 Shelter Creek Lane, San Bruno, CA 94066

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-11-2020**

Signed: **Wilfredo Navarez**

This statement was filed with the County Clerk of San Francisco County on **03-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03/11/2020

03/12/20 + 03/19/20 + 03/26/20 + 04/02/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390248-00

Fictitious Business Name(s):
O+A Inc, dba Pod Office
Address
636 Chenery Street, San Francisco, CA 94131
Full Name of Registrant #1
O+A, Inc. (CA)
Address of Registrant #1
636 Chenery Street, San Francisco, CA 94131

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2005**

Signed: **Soo Emens, CEO**

This statement was filed with the County Clerk of San Francisco County on **03-10-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/10/2020

04/02/20 + 04/09/20 + 04/16/20 + 04/23/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390114-00

Fictitious Business Name(s):
Goosehead Insurance-Swaney Agency
Address
722 Lombard Street, Suite 203, San Francisco, CA 94133
Full Name of Registrant #1
Harwood Capital Inc. (CA)
Address of Registrant #1
6161 Harwood Avenue, Oakland, CA 94618

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-02-2020**

Signed: **Thomas Swaney, President**

This statement was filed with the County Clerk of San Francisco County on **03-02-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03/02/2020

03/05/20 + 03/12/20 + 03/19/20 + 03/26/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390041-00

Fictitious Business Name(s):
Evolved Life Coaching
Address
150 Putnam Street, San Francisco, CA 94110
Full Name of Registrant #1
Sarah Chan
Address of Registrant #1
150 Putnam Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-24-2020**

Signed: **Sarah Chan**

This statement was filed with the County Clerk of San Francisco County on **02-26-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
02/26/2020

03/05/20 + 03/12/20 + 03/19/20 + 03/26/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390084-00

Fictitious Business Name(s):
KARKIAINEN & ASSOCIATES, INC
Address
50 Francisco Street #210, San Francisco, CA 94133
Full Name of Registrant #1
Karkiainen & Assoc, Inc. (CA)
Address of Registrant #1
60 Cragmont Ave, San Francisco, CA 94116

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-10-2009**

Signed: **Aini Karkiainen, President**

This statement was filed with the County Clerk of San Francisco County on **02-28-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
02/28/2020

03/05/20 + 03/12/20 + 03/19/20 + 03/26/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390058-00

Fictitious Business Name(s):
JG Roofing
Address
2903 San Bruno Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Jose Reyes Gutierrez Moreno
Address of Registrant #1
2903 San Bruno Avenue, San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-27-2020**

Signed: **Jose Reyes Gutierrez Moreno**

This statement was filed with the County Clerk of San Francisco County on **02-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
02/27/2020

03/05/20 + 03/12/20 + 03/19/20 + 03/26/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390040-00

Fictitious Business Name(s):
KNITWARE
Address
1942 15th Apt #1, San Francisco, CA 94114
Full Name of Registrant #1
Ben Ward
Address of Registrant #1
1942 15th Apt #1, San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Ben Ward**

This statement was filed with the County Clerk of San Francisco County on **02-26-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
02/26/2020

03/05/20 + 03/12/20 + 03/19/20 + 03/26/20

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389523-00

Fictitious Business Name(s):
Aster Health & Wellness
Address
1405 Van Ness Avenue #603, San Francisco, CA 94109
Full Name of Registrant #1
Vanessa Harris
Address of Registrant #1
1405 Van Ness Avenue #603, San Francisco, CA 94109

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/18/2020**

Signed: **Vanessa Harris**

This statement was filed with the County Clerk of San Francisco County on **01/21/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/21/2020

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389523-00

Fictitious Business Name(s):
Aster Health & Wellness
Address
1405 Van Ness Avenue #603, San Francisco, CA 94109
Full Name of Registrant #1
Vanessa Harris
Address of Registrant #1
1405 Van Ness Avenue #603, San Francisco, CA 94109

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/18/2020**

Signed: **Vanessa Harris**

This statement was filed with the County Clerk of San Francisco County on **01/21/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/21/2020

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389706-00

Fictitious Business Name(s):
Kerry Watson Skin Care
Address
1527 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Kerry Watson Skin Care LLC (CA)
Address of Registrant #1
1527 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/20/2019**

Signed: **Kerrin Watson**

This statement was filed with the County Clerk of San Francisco County on **02-3-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02/03/2020

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389652-00

Fictitious Business Name(s):
Life Is Cozy
Address
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102
Full Name of Registrant #1
Kseniia Naidyon
Address of Registrant #1
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Kseniia Naidyon**

This statement was filed with the County Clerk of San Francisco County on **01-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/29/2020

4 Tips to Manage Sales During the Coronavirus Outbreak

Continued from page 7

4. Don't Panic, Don't Stop Selling

Avoid panic. And stop assuming the sky is falling. Keep selling and prospecting. Lots of people right now seem on the verge of panic about coronavirus. They have stocked up on toilet paper and canned goods. They seem to believe the economy will shut down. I don't claim to be an expert. But I think the worst fears are over-

blown. (This article features interviews with actual disease experts. It shares some helpful and calm perspectives on the myths and realities of coronavirus.) Look out for some short-term economic pain. But I believe that we are going to get through this public health crisis without a 2009-style economic crisis.

The stock market reacts to possible risks and uncertainty. Business travel gets canceled. Do you

work on Wall Street or in the airline industry or hospitality industry? Then you feel understandably concerned. But the rest of us need to avoid panic. Life may not totally go back to normal right away. So look for ways you can adapt and keep doing business.

Deals may get stalled in your pipeline. But make sure you keep them warm. And keep checking in with your leads. Some companies may hold back

on investment until the uncertainty resolves. But look for the first sign that the crisis is ending. You should make up for some temporary losses very quickly.

SOURCE:

<https://smallbiztrends.com/2020/03/sales-during-coronavirus-outbreak.html>

How to find capital to save your business during the COVID-19 pandemic

Continued from page 3

Fundera is a financial advisory resource for small businesses, and includes a network of financial providers. OnDeck Capital, Kabbage, BlueVine and Lending Club are online lenders. Make sure you read the fine print and can afford the financing terms because the effective annual percentage rates can exceed 30% for some short-term loan products.

Re-evaluate your own credit policies, including the types of businesses, amounts and terms. Cash rules.

"Money in the door allows you to put money out the door," says Mills. To the large corporations reading this, pay small businesses immediately, versus your standard practices of 30 days and longer.

Check your lease to see if the COVID pandemic qualifies as a force majeure event, which may temporarily excuse your performance under the terms of the contractual agreement.

Be proactive. Seek advice from your attorney and accountant. Also, talk to your banker about payment deferral programs and other options.

COVID-19 will not defeat the American spirit. Use this trying time to get your financial house in order.

SOURCE: <https://www.hartfordbusiness.com/article/how-to-find-capital-to-save-your-business-during-the-covid-19-pandemic>

Step Inside the Jobsite of the Future

Continued from page 1

tive integrations in Autodesk Construction Cloud, teams can instantly transfer files between the plan and build phases to automatically start a project record, sidestepping manual project creation and quickly getting teams up to speed. Whether on a desktop or a mobile device – information is immediately accessible.

With Autodesk Construction Cloud, teams can also leverage the industry's largest builder's network to find and select the best team for the job in the bidding phase. Instead of relying on your rolodex, you can now tap into all the talent across the market, increasing your ability to manage bids and quickly build the right team.

The construction phase brings together the most people in the process to finalize design plans, coordinate them for constructability, and start the site enablement and construction mobilization. As plans get coordinated, site construction starts, and real-time project management and field collaboration become increasingly critical.

Whether teams are based on the jobsite or in the office, a constant communication flow is essential. With Autodesk Construction Cloud, teams can stay on top of design changes and coordinate in real-time with the full team — from the architect to trade contractors.

Powerful insights powered by analytical and machine learning tools also enable smarter decision

making and help identify where risks are most likely to happen. Making it easier for teams to react in real-time with data-driven decision making.

Work doesn't end when construction is complete. There are finalization and closeout processes, including punch lists and commissioning. Autodesk Construction Cloud enables all building information – assets, documents, models, and more – be gathered, organized, and turned over to the owner, so they are "ready on day one" to operate the building.

With all the information at their fingertips, facilities managers have a comprehensive digital record set in one easy-to-access place to man-

age all building maintenance and operational needs efficiently. Even when it's time for future renovations or rebuilds, Autodesk Construction Cloud provides all the information owners need to make cost-effective and data-driven decisions.

Ready to Close Loop?

Information and processes that are fragmented and siloed and disconnected are costing your business. With Autodesk Construction Cloud, there is no reason for any project to be disconnected. Connect the construction lifecycle today.

SOURCE: <https://constructionblog.autodesk.com/construction-lifecycle/>



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

RECONSTRUCT TAXIWAY A AND CROSS TAXIWAYS

Disadvantaged Business Enterprise
Goal Assigned is 4% and Race Neutral is 4%

OWNER: CITY OF CHICO

411 Main Street, Chico, CA 95973

BID DATE: APRIL 15, 2020 @ 4:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EMULSION SUPPLIER, PAVEMENT MILLING, PCC PAVING, PRIME OIL SUPPLIER, REBAR, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, UNDERGROUND, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from Contractor's Exchange. Also available for public inspection at the office of C&S Engineers, 8950 Cal Center Drive, Suite 102, Sacramento, CA 95826

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

NBC Construction & Engineering Inc. as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

**PROJECT TITLE:
MISSION HIGH SCHOOL REROOFING AND WATERPROOFING PROJECT
SFUSD Project Number: 12206
BID DATE & TIME: 4/9/2020 @ 2:00PM**

**PROJECT LOCATION:
Mission High School
3750 18th St, San Francisco, CA 94114
Owner: San Francisco Unified School District
NBC Construction & Engineering Inc.
850 South Van Ness Avenue
San Francisco, CA 94110
Phone # 925-324-2727 • Fax # 800-622-9144**

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at www.e-arc.com/ca/sanfrancisco/bryant. Click on the Order from PlanWell/Public Planroom "button" and search for project name and number. Or contact us.

**Please Submit & Fax
all proposals to 800-622-9144
For more information,
Please call Mike Schalchi at (925)-322-7473**



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

**REQUEST FOR LIABE/LBABA/SBE/VSBE
SUBCONTRACTORS AND SUPPLIERS FOR**

**Ben E. Nutter Terminal
Port of Oakland
Project #2018-11-M1**

BID DATE: April 20, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Furnish & Install New Wheel Stop Remove & Replace Bollard, Striping & Marking, Testing, Survey, Cold Plane AC, Loop Detectors, and Construction Materials

Jason Martin (510-809-3432 jmartin@oc-jones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Bids/RFPs/RFQs/Permits tab at the Port of Oakland website at: <https://www.portofoakland.com/business/bids-rfps/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from LIABE/LBABA/SBE/VSBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage LIABE/LBABA/SBE/VSBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV
5055 Wilshire Blvd, Suite 700, Los Angeles, CA
requests sub-bid quotes from all interested firms,
including certified DBE's for
Track Construction and Entrance Portal Steel on the
Westside Subway Extension Section 1 project.
Owner: LACMTA (Metro).
Contract No. C1045 RFP No. 107WS & 109WS
Bid Date: April 21, 2020 at 2:00pm

Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at the links below:

107WS Track Construction:

<https://skanskausa.sharefile.com/i/ib095ea918ea4ed2b>

109WS Entrance Portal Steel:

<https://skanskausa.sharefile.com/i/i811db7357704b1ab>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Compliance Manager at 213-598-2237 or teresa.maxwell@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com.

Skanska-Traylor-Shea JV
is an EEO/AA/Vet/Disability Employer.

SMALL
BUSINESS
EXCHANGE



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

**MARIN & NAPOLEON
BRIDGE REPLACEMENT PROJECT
SAN FRANCISCO
CALTRAIN CONTRACT #20-J-C-022**

**Bids: 04/23/2020 @ 2 PM
SUBCONTRACTING GOAL - DBE - 15%**

DEMO; SITE CLEARING; DEWATERING; EARTHWORK; AC PAVING; CONC BLOCK RETAINING WALL; CL FENCE; CABLE RAILING; MICROPILES; CORING CONCRETE; PRECAST CONC STRUCTURES; REBAR; CIP CONCRETE; CELLULAR CONCRETE; STRUCTURAL STEEL; METAL FABRICATIONS; POLYMERIC SHEET & MEMBRANE WATERPROOFING; PAINTS & COATINGS; RAIL BONDING; SIGNAL SYSTEMS TESTING; TRACKWORK; BALLAST & WALKWAY AGGREGATE; TRACK APPURTENANCES & OTHER TRACK; TIMBER CROSSTIES & SWITCH TIES; TRACK REMOVAL & REPLACEMENT; THERMITE RAIL WELDING; RAIL; TRACK CONSTRUCTION
Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099
An Equal Opportunity Employer

LBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission
Southeast Water Pollution Control Plant Power Feed and Primary Switchgear Upgrades
Contract No. WW-662R
BID DATE: April 16th, 2020**

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:

General Building Contracting, General Engineering Contracting, Structural Steel Contractors, Reinforcing Steel Contractors, Drywall Contractor, Insulation/Acoustical Contractor, Hazardous Materials Contractors, Landscape Contractor, Heating, Ventilation, Air Conditioning, Earthwork & Paving, Electrical Contracting, Plumbing, Painting/Waterproofing Contractor, Roofing Contractor, Concrete/Related Services, Fire Protection Contractor, Glazing Contractor, Concrete Contractor, Doors, Gates, and Activating Devices, Construction Clean-up, Metal Products Contractor, Scaffolding Contractor, Trucking & Hauling, Doors & Door Parts, Glass, Mirrors, & Windows, Construction & Building Materials, Pipes, Valves & Fitting Supplies, Concrete Delivery &/or Pumping, Surveying (Land & Aerial), Photography Services

Please visit <http://www.sfwater.org/bids/bidlist.aspx> for more information.

You may also contact Jamie Miranda at jmiranda@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Eric Minkler at (510) 777-5000.